

# UNITEDSTATES CURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

**FACING PAGE** 

OMB APPROVAL

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-	uired of Brokers and Dealers Pursuant Exchange Act of 1934 and Rule 17a-5	
REPORT FOR THE PERIOD BEGIN	TANHARY 1. 2007	DECEMBER 31, 2007
	MM/DD/YY	MM/DD/YY
	A. REGISTRANT IDENTIFICATION	
NAME OF BROKER-DEALER: S	WARTWOOD HESSE, INC.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE P.O. BOX 247	OF BUSINESS: (Do not use P.O. Box No.)	FIRM I.D. NO.
	(No. and Street)	
WESTTOWN	NY	10998
(City)	(State)	(Zip Code)
NAMÉ AND TELEPHONE NUMBI	ER OF PERSON TO CONTACT IN REGARD TO	O THIS REPORT 845-726-0828  (Area Code - Telephone Number
1	B. ACCOUNTANT IDENTIFICATION	
INDEPENDENT PUBLIC ACCOUNT	NTANT whose opinion is contained in this Repor	, PROCESSED
LIEBMAN GOLDBERG & I	DROGIN, LLP	MAR 3 1 2008
595 STEWART AVENUE S	(Name - if individual, state last, first, middle na SUITE 420 GARDEN CITY	NY THOMSON FINANCIAL
(Address)	(City)	(State) SEC (Zip Code) Wall Processing
CHECK ONE:		Section
☐ Certified Public Acco	untant	MAR n.4 2008
Public Accountant	within	77 IV 174 2000
<u>_</u>	nt in United States or any of its possessions.	Washington, DC 101
	FOR OFFICIAL USE ONLY	
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



## OATH OR AFFIRMATION

I, MARSHALL SWARTWOOD	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial stat SWARTWOOD HESSE, INC.	rement and supporting schedules pertaining to the firm of
of DECEMBER 31,	2007, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principa classified solely as that of a customer, except as follows:	al officer or director has any proprietary interest in any account
1	In Vialence Signature
Notary Public  This report ** contains (check all applicable boxes):  (a) Facing Page.  (b) Statement of Financial Condition.  (c) Statement of Income (Loss).	Title  GARY E. CALTA  Notary Public, State of New York No. 01CA4662834  Qualified in Orange County  Commission Expires Aug. 31, 2010
Computation for Determination of the Reserve R  (k) A Reconciliation between the audited and unaudiconsolidation.  (l) An Oath or Affirmation.  (m) A copy of the SIPC Supplemental Report.	irements Pursuant to Rule 15c3-3.  Ol Requirements Under Rule 15c3-3.  It is a requirement of Net Capital Under Rule 15c3-1 and the

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# ${\bf SWARTWOOD\ HESSE,\ INC.}$

# For the year ended December 31, 2007

## **CONTENTS**

t e e e e e e e e e e e e e e e e e e e	Page #
Independent Auditors' Report	1
Financial statements:	
Statement of financial condition	2
Statement of income	3
Statement of changes in stockholders' equity	4
Statement of cash flows	5
Notes to financial statements	6 - 7
Accompanying information:	
Computation of net capital and aggregate indebtedness	8
Computation of determination of reserve requirements pursuant to Rule 15c3-3	9
Reconciliation of the computation of net capital under rule 15c3-1	10

#### LIEBMAN GOLDBERG & DROGIN LLP

Certified Public Accountants 595 Stewart Avenue, Suite 420 Garden City, New York 11530

> Tel (516) 228-6600 Fax (516) 228-6664

#### **Independent Auditors' Report**

Board of Directors Swartwood Hesse, Inc.

We have audited the accompanying statement of financial condition of Swartwood Hesse, Inc. as of December 31, 2007, and the related statements of income, changes in stockholders' equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Swartwood Hesse, Inc. as of December 31, 2007 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information on pages 8-10 is presented for purposes of additional analysis and is not a required part of the basic financial statements but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Liebman Holdberg Krosn LLP
Liebman Goldberg & Drogin, LLP

Garden City, New York

February 6, 2008

## STATEMENT OF FINANCIAL CONDITION

# **December 31, 2007**

#### **Assets**

	Allowable		Non-Allowable			<u> Fotal</u>
Cash and each equivalents	\$	68,015	\$		æ	68,015
Cash and cash equivalents	Ф	•	Þ	-		•
Securities owned, at market value		34,467				34,467
Total assets		102,482	\$		<u>\$1</u>	02,482
LIABILITIES AND STOCKHO	LDE	ERS' EQU	ITY			
	Aggregate Indebtedness Liabilities		Nonaggregate Indebtedness Liabilities		Total	
Liabilities:						
Accounts payable and						
accrued expenses	\$	8,257	\$	-	\$	8,257
1						
Total liabilities	\$	8,257	\$	-		8,257
Stockholders' Equity:						
Common stock - \$.01 par value; voting;						
100,000 shares authorized; 43,624 shares						
issued and outstanding						436
Additional paid-in capital					7	47,710
Accumulated deficit						53,921)
Accumulated deficit						133,921)
Total stockholders' equity						94,225
Total liabilities and stockholders equity					\$1	02,482

## STATEMENT OF INCOME

# For the year ended December 31, 2007

Revenues:		
Commission income	\$ 173,866	
Trading and investment losses	(2,266)	
Dividend income	110	
Income from operations		\$171,710
Expenses:		
Commission expense	53,000	
Professional fees	7,240	
Travel and entertainment	7,620	
Telephone	3,318	
Regulatory expenses	875	
Office expense and postage	1,295	
Insurance	5,686	
Utilities	3,548	
Dues and subscriptions	1,636	
Rent	2,303	
Repairs and maintenance	5,372	
Fees	2,000	
Training	465	
Total expenses	-	94,358
Income before provision for taxes		77,352
Provision for income taxes		100
Net income		\$ 77,252

# STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

# For the year ended December 31, 2007

!	Shares	pa Co	50.01 or value ommon Stock	Additional Paid-in Capital		Paid-in Earnings		Total	
Balance									
January 1, 2007	43,624	\$	436	\$	747,710	\$	(721,588)	\$ 26,558	
Net income	-		-		-		77,252	77,252	
Less: distribution to shareholder	<del>-</del>		- ,				(9,585)	(9,585)	
Balance									
December 31, 2007	43,624	\$	436	\$	747,710	\$	(653,921)	\$ 94,225	

# STATEMENT OF CASH FLOWS

## For the year ended December 31, 2007

# Cash flows from operating activities:

Net income	\$	77,252
Adjustments to reconcile net income to net cash	<u> </u>	
provided by operating activities:		
Increase in securities owned at market value		(8,870)
Changes in assets and liabilities:		
Decrease in receivables		2,000
Increase in accounts payable and accrued expenses		2,752
T.		
Total adjustments		(4,118)
Net cash provided by operating activities		73,134
Cash flows from financing activities:		
Distributions to shareholder		(9,585)
Net cash (used in) financing activities		(9,585)
Net increase in cash and cash equivalents		63,549
Cash and cash equivalents - beginning of year		4,466
Cash and cash equivalents - end of year	\$	68,015
, Cook maid during the cook of		-
Cash paid during the year for:	ø.	
Interest	\$	<del>-</del>
Income taxes	\$	100

#### NOTES TO FINANCIAL STATEMENTS

#### December 31, 2007

#### Note 1 - Organization:

Swartwood Hesse, Inc. (Company) was incorporated in the State of New York on February 27, 1997. The Company is engaged in securities trading and investment banking. The Company operates as an introducing broker on a fully disclosed basis.

#### Note 2 - Significant Accounting Policies:

#### **Securities Transactions:**

Securities transactions (and related commission revenues and expenses) are recorded on a settlement date basis; revenues and expenses would not be materially different if reported on a trade date basis.

#### Market Value of Securities:

Securities owned are stated at quoted market values with the resulting unrealized gains and losses reflected in the statement of income. Securities not readily marketable are valued at fair value as determined by management.

#### **Equipment:**

Equipment is stated at cost less accumulated depreciation. Depreciation is computed on the straight-line basis over the estimated useful lives of the assets.

#### **Use of Estimates:**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Fair Value of Financial Instruments:

SFAS No. 107, "Disclosures About Fair Value of Financial Instruments," requires disclosure of the fair value information, whether or not recognized in the balance sheet, where it is practicable to estimate that value. The carrying value of cash approximates fair value.

#### **Concentration of Credit Risk:**

Financial instruments, which potentially expose the Company to concentrations of credit risk, consist primarily of cash and cash equivalents.

#### NOTES TO FINANCIAL STATEMENTS

December 31, 2007

#### Note 2 - Significant Accounting Policies (Continued):

#### **Recent Accounting Requirements:**

The Company has not completed its evaluation of the adoption of SFAS 144, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of." However, management believes any such effect will not be material. Adoption of this pronouncement is effective for fiscal years beginning after December 15, 1995.

#### Note 3 – Equipment:

Equipment consists of the following:

		<b>Useful Lives</b>
Equipment	\$2,374	3 yrs.
Less: Accumulated depreciation	<u>2,374</u>	
	\$ <u>-0-</u>	

#### Note 4 - Income Taxes:

For income tax purposes, the shareholders have elected that the Company be treated as an "S" corporation under Subchapter S of the Internal Revenue Code and as a Small Business, Corporation under New York State Corporate Franchise Tax Law. Accordingly, no provision has been made for Federal income taxes since the net income or loss of the Company is to be included in the tax returns of the individual shareholders. Although New York State does recognize the S Corp. status, there is a provision for income taxes of \$100 reflected in the financial statements, which represents minimum taxes.

#### Note 5 - Net Capital Requirements:

The Company is subject to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, which requires the maintenance of minimum net capital, as defined. The Company has elected to use the basic method permitted by the rules, which require the Company to maintain minimum net capital equal to the greater of \$5,000 or 6 2/3% of aggregate indebtedness (as defined). As of December 31, 2007, the Company's regulatory net capital was \$87,239 which was \$82,239 in excess of the minimum required.

## COMPUTATION OF NET CAPITAL AND AGGREGATE INDEBTEDNESS

## **December 31, 2007**

## **Net Capital**

Total ownership equity from statement of financial condition	\$ 94,225
Deduct ownership equity not allowed for net capital	 
Total capital	94,225
Deductions and/or charges total non-allowable assets from statement of financial condition	 
Net capital before haircuts on securities positions	 94,225
Haircut on securities	(5,295)
Undue concentration Total haircuts	 (1,691) (6,986)
Net capital	\$ 87,239
Minimum net capital	\$ 5,000
Excess net capital	\$ 82,239
Aggregate indebtedness	\$ 8,257
Percentage of aggregate indebtedness to net capital (\$8,257/87,239)	 9.46%

#### COMPUTATION OF DETERMINATION OF RESERVE

#### **REQUIREMENTS PURSUANT TO RULE 15C3-3**

December 31, 2007

The Company has claimed exemption from Rule 15c3-3 based on the fact that the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities. In the opinion of the management of Swartwood Hesse, Inc., the conditions of the Company's exemption from rule 15c3-3 were complied with throughout the year ended December 31, 2007.

9

## RECONCILIATION OF THE COMPUTATION OF NET CAPITAL

## UNDER RULE 15C3-1 BETWEEN THE UNAUDITED

## FOCUS REPORT AND THE AUDITED FOCUS REPORT

## December 31, 2007

Net Capital per unaudited focus report		\$	81,922
Net Capital per audited focus report		\$	87,239
Difference due to year-end adjustments as follows		\$	5,317
Decrease in expense accruals  Decrease in undue concentration calculation Rounding adjustment	\$ 782 4,536 (1)	\$	5,317
		<u> </u>	3,317

# SWARTWOOD HESSE, INC. INDEPENDENT AUDITORS' REPORT

on

INTERNAL ACCOUNTING CONTROL
FOR THE YEAR ENDED DECEMBER 31, 2007

### LIEBMAN GOLDBERG & DROGIN LLP

Gertified Public Accountants
595 Stewart Avenue, Suite 420
Garden City, New York 11530
Tel (516) 228-6600
Fax (516) 228-6664

Board of Directors
Swartwood Hesse, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of Swartwood Hesse, Inc. (the Company) for the year ended December 31, 2007, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g), in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13
- Complying with the requirements for prompt payment for securities under Section 8
  of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve
  System
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customer as required by Rule 15c3-3

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate. Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2007 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the NASD, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used for anyone other than these specified parties.

Liefman Goldberg & Drogin LLP

Garden City, New York

February 6, 2008

